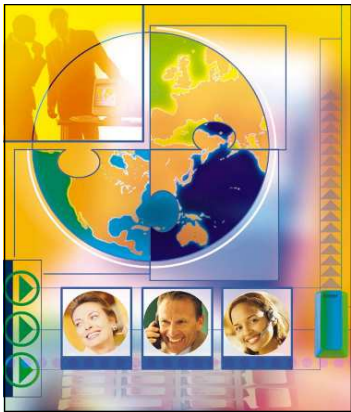
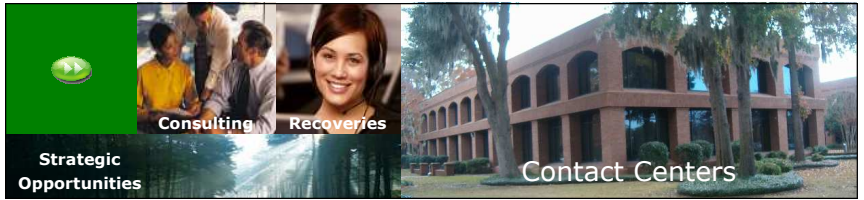




RevPortal™ Services



The RevPortal™ series of services are innovative, value based and flexible in offering the optimum hybrid of people and/or technology to recover delinquent receivables.

Clients decide who calls their customers and the level of expertise needed to get the job done.

Just imagine having a choice.

Chart: RECEIVABLES ACTIONS broken down by the **RECEIVABLES STAGES** reflecting which service can be utilized.

RevPortal™ Services: When it comes time to recover delinquent receivables, Purlieu Solutions Services (PSS) provides two flexible and effective options:

1. RevPortal™:U-Call
2. RevPortal™:We-Call

These services can be used separately or in combination, depending on the client requirements. In addition, these services are named from the perspective of who makes the calls: PSS or your company.

However, sometimes offices lack the technology, tools and processes to properly set-up and maintain all their recoveries and follow-up activities with their delinquent clients.

The RevPortal™:U-Call service will provide them all of the resources they need to make their own calls, especially early stage delinquencies that may be due to customer oversight.

Some clients prefer that certain delinquent accounts (or all of them) are best handled by an experienced and proven team of receivables management professionals, driven to recover delinquencies while helping to maintain a long term customer relationship.

Some clients prefer to use a combination of both services, depending on numerous factors such as the age of the delinquent accounts, the status of the relationship and the expertise needed.

The RevPortal™ is here to help.

Revortal™ U-Call Hosted receivables management recoveries applications over the Internet

Revortal™ We-Call Proven recoveries expertise & services through contact centers

The chart below reflects the typical receivables management process, broken down by RECEIVABLES ACTIONS across the RECEIVABLES STAGES. Some clients want to make their own calls due to their intimate and long standing relationship with their customers.

RECEIVABLES ACTIONS	Your Company	Billortal™	Revortal™ U-Call	Revortal™ We-Call	Revortal™ U-Call	Revortal™ We-Call	Revortal™ U-Call	Revortal™ We-Call
Legal Recovery Process Needed							✓ OR BOTH ✓	✓
Recovery Process Needed					✓ OR BOTH ✓			
Client Needs Follow-up	✓ OR BOTH ✓		✓ OR BOTH ✓					
Bill Prepared & Sent	✓ OR BOTH ✓							
Credit Approval & Use	✓ OR BOTH ✓							
RECEIVABLES STAGES	NEW CLIENT		RECEIVABLES		DELINQUENCY		WRITE-OFF	

← Client Either Pays or Not →



Receivables Lifecycle Management

In this day and age where “Cash is King” and the ability to manage receivables is critical to survival, the decision to partner with Purlieu is one that makes a positive statement to your shareholders and more importantly, your bottom line.

The receivables process can be defined in the following steps:

- Credit approval and use
- Bills/Invoices prepared and sent
- Client follow-up needed
- Recovery process needed if they do not pay as per terms
- Legal recovery process needed if delinquency enters write-off status

Every step described above requires techniques and best practices that are critical to your ability to receive all receivables due to your company. If your current receivables management operations are not consistently trained nor have the technology and tools to properly manage the process of getting your money back anywhere along the way, then your risk of recovery increases dramatically.

The RevPortal™ services offered by PSS ensure you can optimize your ability to get all your money faster and in full over the lifecycle.

When it comes time to partner with a company who can work closely with your accounts receivables team to properly manage all stages of your receivables lifecycle, Purlieu should be your choice.

Professional and Adaptable Recovery Team

- The present economy does not allow for any margin of error in relation to debtor contact. Our recovery agents are trained and monitored by our management team on a daily basis.
- A management team member is on the recovery floor at all times to ensure quality recoveries and skip tracing performance.
- This hands on training approach insures and produces minute-by-minute training on each debtor contact.



Contingency Fees That Protect Recovery Ratios

- In the past, collection companies quoted you low fees to get your business, this insures that they could

not work your accounts with any extended effort or expense. Their hope was to get the “cream” off the top and not spend any time or money working the accounts thoroughly.

- PSS evaluates your business with a member of management working your accounts first, thus allowing us to recover maximum dollars and to train the recovery agents specifically on your business.
- In many cases, PSS can add your cost to the delinquent debtor’s bill, **thereby costing you NOTHING.**

Faster Floor Time – Accounts Worked Now!

- PSS does not believe in accounts sitting in the system, being lettered and/or not being worked. Most collection companies will wait 30 to 60 days before they are placed on with a collector and start making calls.
- In PSS’s contact center, your accounts are worked within 48 hours after data input. **This means maximum revenue recoveries for you NOW!**

Please call or email today for more information on how Purlieu Solutions Services can ramp up your receivables revenue and positively impact your bottom line.

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